



LAWRENCE M. BRAUN

A business and securities lawyer for mid-sized companies (both public and private) specializing in:

Mergers and Acquisitions
Equity and Debt Financings
General Business Counseling

Securities Law
"Corporate Divorces"
Negotiations

MY GOAL IS TO HELP BUSINESSES MAKE BETTER DECISIONS BY USING MY M.B.A., LAW AND ACCOUNTING DEGREES, INVESTMENT BANKING EXPERIENCE AND A PRACTICAL APPROACH

Critical aspects of helping clients achieve success are:

- Commitment to understanding a client's business and key issues
- Prompt response and "hands-on" service
- Ability to coordinate and drive all "players" in a transaction, regardless of how difficult or complex
- Experienced, creative and efficient
- Availability of a broad network of contacts
- Ability to bring the resources of a large firm to clients in an efficient manner

Successes:

- Complex leveraged or management buy-outs: a division of Wyle Laboratories and Hollywood Film Company
- Numerous acquisitions; a purchase from a Chapter 11 debtor-in-possession, a leveraged ESOP transaction
- Purchase of assets and technology by Northrop Grumman Corporation
- Debt and equity financing for a privately-owned business
- Transactions involving 3 Day Blinds, Inc., Kuraya Corporation, Pacific Fitness Corporation, BKK Corporation, The Boeing Company and Financial Network Investment Corporation

Industry Specializations:

- Health Care
- Food and Beverage
- High tech and Computer
- Aerospace and Defense
- Consumer Goods
- Manufacturers and Distributors

Qualifications:

- Chairman of the Corporate Practice of Sheppard, Mullin, Richter & Hampton LLP
- Formerly a Managing Director of Barrington Associates, an investment banking firm
- M.B.A. and J.D.; C.P.A. certificate requirements
- Investor in The Four Oaks Restaurant in Beverly Hills, California



LAWRENCE M. BRAUN

Larry is Chairman of the Corporate Practice of the law firm of Sheppard, Mullin, Richter & Hampton LLP. In addition to holding a law degree, he has an M.B.A. from Northwestern University (Chicago) and has attained the New Jersey CPA certificate requirements.

Larry is an advisor to clients ranging from family-oriented businesses to multi-national corporations in many diverse industries-- high tech and computers, health care, consumer goods, defense, aerospace, and grocery and food service. His principal areas of practice are general corporate law, merger and acquisition transactions, corporate finance and securities law, contractual matters (including licensing and distribution arrangements) and general business counseling.

Larry was born in New Brunswick, New Jersey in 1954. He completed undergraduate work at Rutgers College, where he received a B.A. with high distinction in economics. He earned his J.D. and M.B.A. from Northwestern University in 1981. He currently resides in Calabasas, California with his wife, Adele, and their three sons, Matthew, Alex and Jeremy.

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