

CENTERPOINT M&A ADVISORS

PREMIER MERGER & ACQUISITION ADVISORY SERVICES FOR MIDDLE MARKET BUSINESSES

\$3 - \$50 MILLION IS OUR STRIKE ZONE

Where can a middle market business owner turn for help with the sale of his or her company? Wall Street investment banks and regional firms have excellent qualifications, but most require six figure retainers and \$1 million accomplishment fees. Local intermediaries are well-suited for smaller deals, but typically lack the depth to properly structure complex middle market transactions.

**MERGERS
ACQUISITIONS
DIVESTITURES
BUSINESS VALUATIONS
DEBT & EQUITY PLACEMENT
REPRESENTING SELLERS & BUYERS**

So where can a middle market business owner turn for help?

The answer is CenterPoint M&A Advisors.

WE THRIVE IN THE MIDDLE MARKET

CenterPoint M&A Advisors provides merger & acquisition advisory services, debt & equity placement and business valuations for smaller middle market businesses (\$3 - \$50 million in transaction value). We focus our efforts on representing companies that demand a high level of professional representation, but due to their size are typically overlooked by larger investment banks. The principals of CenterPoint have over 20 years of combined experience and have completed more than 80 transactions representing both buyers and sellers. We aggressively negotiate the most favorable price and terms for our clients and work diligently to close the deal.



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Chris Bandouveris Prior to co-founding CenterPoint, Chris was president of a middle-market investment bank, where he managed M&A transactions for over 13 years. Chris received his B.A. in English Literature from Georgetown University and an MBA in Corporate Finance from USC.



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Scott Berejikian Prior to co-founding CenterPoint, Scott was vice president of mergers & acquisitions with a Los Angeles based investment bank where he focused on middle market transactions and private placement of debt and equity. Scott received his B.A. in Aquatic Biology from UCSB and an MBA in Corporate Finance from USC.

CENTERPOINT M&A ADVISORS . . . WE GET DEALS DONE.



Desert Outdoor Advertising

A billboard advertising business
based in Palm Springs, California

has been acquired by

Morris Communications, Inc.

The principals of CenterPoint M&A Advisors represented the seller, initiated discussions and successfully completed the sale of Desert Outdoor Advertising.

"Thank you for your extra effort in selling my billboard business. You kept the sale on track, allowed me to concentrate on my business and negotiated a purchase price that surpassed all of our expectations . . . for that I am truly grateful." **Carol Buxbom, President**

Mango Equipment Co. Inc.

A specialty construction equipment distributor and
equipment rental business based in Dallas, Texas

has been acquired by



The principals of CenterPoint M&A Advisors represented the seller, initiated discussions and successfully completed the sale of Mango Equipment.

"Thank you for your hard work in selling Mango Equipment. You closed the transaction in a record time and at a price that I still can't believe. Without your involvement, this transaction never would have happened for us." **Jim Mango, President**



INDUSTRIAL HOIST SERVICES

A specialty industrial engineering,
service, sales and distribution business
based in Brazoria, Texas

has been acquired by



NES

The principals of CenterPoint M&A Advisors represented the seller, initiated discussions and successfully completed the sale of Industrial Hoist Services.

"You worked out a great deal for us with NES. I know that this was a tough deal to get done. I appreciate your hard work and dedication. If you ever need a recommendation, just let me know." **James Kowalik, President**

El Ranchito Foods

a subsidiary of Ness Holding Corp.

A food processor specializing in tortillas, chips and
other Mexican baked goods based in Zillah, Washington

has been acquired by

Mission Foods
a subsidiary of
Gruma Corporation



The principals of CenterPoint M&A Advisors represented the seller, initiated discussions and successfully completed the sale of El Ranchito Foods.

"You produced a first class offering memorandum, conducted the negotiations professionally, and successfully closed a very favorable agreement with Mission Foods. I would be pleased to recommend your services to anyone considering selling their business." **Steve Ness, CEO**