

Let Robert Weinberg ARM*You!



*** Accounts Receivable Management. His unique program can help ensure that you get paid when you want.**

What clients are saying...

“It took less than a month after implementing Mr. Weinberg’s program to see an improvement in our cash flow.”

– *Bonnie Jark, President
South Coast Supply*

“Robert’s record of collecting for us is 100%!”

– *Davis Blaine, CEO
The Mentor Group*

“Robert has helped us capture aged A/Rs we likely never would have been able to collect on our own. In addition, he has put procedures in place that have helped our A/R department operate more efficiently and effectively.”

– *Steve Martini, Partner
Martini, Iosue and Akpovi*

“Thanks to your coaching, our staff is much more efficient at getting clients to replenish their trust accounts. Last month, client trust deposits were 150% above our average.”

– *Steven Mindel, Partner
Feinberg, Mindel, Brandt,
Klein & Kline, LLP*

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If slow-paying customers are using *you* as their bank... we can ARM* you!



*ARM (n.) *Accounts Receivable Management.*

A unique four-part program for accelerating income.

Every business has them. It impacts your cash flow and can hurt your business.

It's not fair...nor is it necessary.

Not when you have Robert Weinberg on your team.



Robert Weinberg, an attorney specializing in debt collection, has developed a system that starts helping you collect your money before an account becomes a problem.

Rapid receivables

For a nominal monthly fee, you'll be on Mr. Weinberg's ongoing four-part ARM program that will enhance your cash flow.

1. He'll review and revise your receivable related documents such as your standard agreements, letters and invoices. His changes in verbiage and terminology – even subtle, seemingly unimportant ones – can make a huge difference in making your customers more accountable and more responsive.

2. He'll put in place account receivable policies and procedures that can improve your collections and reduce your receivables.

3. He'll draft and mail demand letters to your problematic accounts.

4. Your account receivables department will have unlimited teleconferencing with him to discuss any receivables issues that may arise.

The goal of this program is to increase and speed up payments of your receivables. And, there's an added bonus...his system reduces the need for costly litigation.

Bugging your debtors is bad

He'll put in place fiscal policies that can improve your collections and reduce your receivables. Some of them may surprise you.

For instance, calling your slow-paying clients repeatedly may actually hurt your chances of getting paid. It's often ineffectual and can embolden them. The policy he recommends is quite different and, experience shows, can be a lot more effective in getting you your money.

Policy changes like this are all designed with one aim – to help you maintain a healthier cash flow.



Reviewing receivables

As part of his ARM program, Mr. Weinberg conducts ongoing reviews of your receivables to see which require action.

And because with his program you have an ongoing relationship, he understands your firm. So if a receivable problem arises, he can go into action instantly so you never have to waste precious time getting him up to speed. And, as his clients have found, his years of collection experience bring rapid response and fast payments.

All of these services are covered under one modest monthly retainer. And, that can be one of the most cost-effective investments you can make—only one single receivable collected can more than pay for an entire year's program.

If you'd like streamlined receivables and speedier collections — cash that really flows — it pays to ARM yourself. Call Robert Weinberg at 818 705-3254 or email him at raw@rweinberglaw.com.