



MOSAIC CAPITAL

Investment Bankers to the Middle Market

Mosaic Capital LLC is California's go-to investment banking firm serving the middle market. Mosaic's clients include private and public companies with revenues between \$15 million and \$500 million. The firm completes M&A transactions and arranges equity and debt financing through affiliate Mosaic Capital Securities LLC – member FINRA & SIPC.

The firm consists of eleven professionals, including three Managing Directors, each with more than 30 years of transactional, operating and/or valuation experience. Mosaic's Managing Directors have all run companies, so we understand the challenges in operating, funding and exiting a business. Our services include:

- Pre-transaction advice on increasing value
- Raising debt and equity for acquisitions, expansion and shareholder liquidity
- Selling companies or divisions of companies
- Completing buy-side assignments, including raising needed capital
- Performing valuations and providing fairness opinions

We excel at maximizing value before and during a transaction. Mosaic successfully completes merger and acquisition and capital raising assignments for our clients because we employ the following:

- Extensive relationships allow us to get the attention of investors that other firms may overlook
- A well tuned auction process which yields the highest valuation while speeding up transactions
- Access to overseas buyers, sellers and capital sources as the Southern California representative office of IMAP, a global partnership of leading merger and acquisition advisory firms located in 30 countries and ranked 4<sup>th</sup> worldwide for 2010 in transactions under \$100 million in the Thompson Financial League tables.

Mosaic commits itself to every transaction and will work until the job is done. We devote senior resources to ensure that each transaction achieves the highest valuation.

## Selected Transactions Completed by Gordon Gregory

<p><b>Transtar Metals,</b> a portfolio company of <b>J.P. Morgan Partners, LLC</b> Transtar is a leading provider of high performance metals and related services to the aerospace industry</p> <p>has been acquired by</p> <p><b>HIG Capital</b> A private equity group</p>	<p><b>Miller Dial</b> A manufacturer of nameplates and mechanical electronic switches</p> <p>has been acquired by</p> <p><b>Monroe Switch</b> A distributor of industrial tooling and components</p>	 <p><b>Advanced Sleep Medicine Services, Inc.</b> Leading Provider of sleep disorder diagnostics and Related durable medical equipment</p> <p>has been acquired by</p> <p><b>High Road Capital Partners</b> A Private Equity Firm</p>	<p><b>Integrated Process Technologies, Inc.</b> A leading outsource service provider for chain store facility repair and maintenance</p> <p>has been invested in and recapitalized by</p> <p><b>The Hartford Steam Boiler Inspection &amp; Insurance Co.</b> The leading provider of insurance and inspection services</p>
<p><b>Case Financial, Inc.</b> The leading provider of California litigation financing</p> <p>has been acquired through a reverse merger by</p> <p><b>Asia Web Holdings, Inc.</b> (NASDAQ: AWAI)</p>	<p><b>American Business Capital</b> An asset-based lender</p> <p>has been acquired by</p> <p><b>Balmoral Capital Corp.</b> An asset-based financing and factoring company</p>	<p><b>Vista Controls Corporation</b> A leading supplier of ruggedized components and subsystems for flight and weapons control applications</p> <p>has been acquired by</p> <p><b>Curtiss-Wright Controls,</b> a division of <b>Curtiss-Wright Corporation</b> A leading aerospace and defense contractor</p>	<p><b>Isera Group</b> A premier software development company for large scale military logistical support</p> <p>has been acquired by</p> <p><b>Mankwitz Kurtz Investments</b> A private equity group</p>
 <p><b>A leading interactive entertainment media delivery company</b></p> <p><b>Private Placement</b></p>	<p>The assets of <b>Columbia Medical Manufacturing</b> A leading manufacturer of durable medical equipment for disabled children and airline boarding wheel chairs for adults</p> <p>have been acquired by</p> <p><b>Triton Pacific Capital Partners and Invest West Capital</b> Private equity groups</p>	<p><b>Zacky Farms</b> California's second-largest poultry company</p> <p>has been acquired by</p> <p><b>Foster Farms</b> The leading West Coast poultry company</p> <p>Financial advisory services</p>	<p><b>Trillium Digital Systems</b> A provider of communications software for telephony, Intelligent Network, Internet, wireless, and broadband networks</p> <p>has been acquired by</p> <p><b>Intel Corporation</b> The world leading manufacturer of semiconductors</p> <p>Financial advisory services</p>

Gordon is the Chairman and Managing Director of Mosaic Capital LLC and affiliate Mosaic Capital Securities LLC – Member FINRA/SIPC, which he founded in 1989. Gordon has owned, operated and advised a variety of manufacturing, distribution and service companies, as well as served on the board of numerous public and private companies. He provides invaluable insight to business owners on how to get the most out of their business, while maximizing their company's value and successfully managing family and partner dynamics. Gordon is the co-founder and Managing Director of ProVisors ([www.provisors.com](http://www.provisors.com)), the leading alliance of professionals serving middle market companies and their owners with over 1900 members and 75 chapters. Previously, he served on the global board of IMAP, and is a member of ACG.

Gordon received his BA in Economics from the University of Southern California, an MBA in Finance from the University of California, Berkeley and a Juris Doctorate from the University of California, Hastings College of Law. Gordon is a Securities Principal, member of the State Bar of California (inactive), and holds a California Real Estate Broker's license. In addition, he has passed the California CPA exam. Gordon began his career in the tax group at KPMG, then practiced law for 8 years specializing in tax efficient transactions and liquidity strategies for entrepreneurial and family owned businesses.

Please refer to our website, [www.mosaiccapital.com](http://www.mosaiccapital.com), for a more detailed description of our services, biographies, and completed transactions.

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