

BT **BusinessTeam**

Business Sales & Acquisitions

*The Largest Business Brokerage Firm
in the Western United States*



Matt Coletta, CBI, CBB
Managing Partner
License #01009458

Matt is the Managing Partner of Business Team, Business Sales and Acquisitions. With over 17 years of experience in the business brokerage industry, Matt has earned the confidence and respect of both the buyers and sellers he has represented as well as his fellow brokers. As an active member of the California Association of Business Brokers (CABB) and the International Business Brokers Association (IBBA), Matt has access to a wide network of resources. Additionally, Matt has earned the designation of Certified Business Intermediary (CBI) from the IBBA, and Certified Business Broker (CBB) from CABB. Both designations are granted to a select group of individuals who are seasoned in the industry. Matt knows that buying or selling a business can be a very complex, intimidating and time consuming process. He is committed to making this process smooth and efficient for all parties involved.

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BRINGING BUSINESS BUYERS AND SELLERS TOGETHER

A Full Service Business Brokerage Firm

We take pride in understanding both the emotional and financial sides of buying and selling a business and work as intermediaries to help accomplish the goals of both the buyer and seller.

Why use Business Team?

Business Team, Business Sales & Acquisitions, a full service Business Brokerage Firm is the largest Business Brokerage Firm in the Western United States, with 15 offices and over 150 full time professional Business Brokers. The company, founded in 1981, has earned a reputation as the leader in the Business Brokerage Industry and has been involved in closing over 7,500 transactions. We work as a Team to sell your business. More brokers means access to more potential buyers for a business thus creating more competition which helps to ensure receiving the highest market value for a business.

Our emphasis is on:

- Professionalism
- Confidentiality
- Maximizing value
- Smooth transaction
- A successful closing for all parties

“Matt’s attention to detail gave us great confidence that every aspect of the complex selling process of our manufacturing company would be appropriately addressed.”

- Paul T. Newman, CEO
ABC Sun Control

“Matt’s professionalism, knowledge and diligence were instrumental in properly preparing me for the sale of my distribution company. There were several challenges and Matt came up with great solutions. He managed the entire process so I could focus on what I needed to do. I could not have done this without his expertise and experience.”

- John Rowkoski, President
JD Bar/Thurman's LLC

“I am a principal in a private equity firm and have purchased several businesses through business brokers. I recently purchased a manufacturing business through Matt and found him to be one of the strongest and most professional brokers I have worked with. I would highly recommend Matt.”

Chuck O’Neal, Principal
Private Equity Firm

INDUSTRY EXPERIENCE

- **Manufacturing**
- **Distribution**
- **Service**
- **Construction Services**
- **Medical Practices**
- **Health Care**
- **Automotive**
- **Technology**
- **Food Services**

Specializing in the sale of privately owned companies
with revenues between \$1M and \$20M

Serving Clients Throughout the Western United States

Business Team Offices: Woodland Hills ■ Los Angeles ■ Newport Beach ■ San Francisco ■ San Jose ■ Pleasant Hill ■ Roseville
Monterey ■ Fresno ■ Santa Cruz ■ Santa Rosa ■ Stockton ■ Reno ■ Seattle ■ St. Louis