

ANDREW M. APFELBERG



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- INDUSTRY EXPERTISE

- Distribution
- Health & Beauty
- Manufacturing
- New Media / Entertainment
- Technology

- EDUCATION

- J.D., Boston College Law School
- B.S., Business and Finance, University of Southern California

- ASSISTANT

V. Candy Johnson
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- PRACTICE AREAS

- Bankruptcy
- Business Litigation
- Corporate & Securities
- Estate Planning & Trust Litigation
- Family Law
- Intellectual Property, Advertising & Promotions
- Internet & New Media
- Labor & Employment
- Real Estate

Andrew is a corporate transactional attorney for privately held middle-market companies in Southern California. He represents clients as their day-to-day general counsel and in significant transactions such as mergers and acquisitions, financings, joint ventures, licensing, entity formation, agreements between shareholders and the establishment of manufacturing facilities in Mexico. He is a partner of Rutter Hobbs & Davidoff Incorporated, a full service law firm. The firm provides comprehensive transactional and litigation services to companies, their principals and entrepreneurs.

His clients benefit from his strong business and finance background gained from working for investment bank Houlihan Lokey Howard & Zukin prior to attending law school. This experience enables Andrew to more effectively structure transactions and negotiate agreements to maximize the return to the client and increase the likelihood of getting the deal closed.

Andrew brings the resources of his firm to clients through his deep understanding of their business, industry and strategic goals. He continues to cultivate relationships with professionals from a wide range of disciplines that he leverages for the benefit of his clients.

He was awarded the most coveted AV rating through Martindale-Hubbell, and was selected as a "Super Lawyer" in the field of Business Law by Law & Politics in 2005, 2006, 2007 & 2008.

Andrew lives in Sherman Oaks with his wife and daughter. He is an avid fan of the Arsenal Football Club in the English Premier League.

TESTIMONIALS

"When I needed a knowledgeable, reasonably priced law firm to help us with a startup company providing music through the Internet, I looked to Andrew Apfelberg. I have been impressed by his judgment and advice on legal, finance, operations and strategic growth matters. He is readily available and very responsive."

- David A. Braun, President, We Hear Songs Corp.

"When we needed experienced corporate counsel to represent the other side of a transaction, we looked to Andrew. He took very good care of his client and was able to help both sides achieve a prompt and beneficial resolution. His understanding of finance greatly enhanced his ability to work through the sticky issues with me and the accountant for my client."

- Robert E. Strauss, Esq., Weinstock, Manion, Reisman, Shore & Neumann

WE DO DEALS™

SELLER REPRESENTATION

Represented



in the sale of assets and stock of affiliate companies to
Roll International

MANAGEMENT BUYOUT

Represented the management of



in its buyout of the capital stock of the company and related equity financing

ACQUISITION & FINANCING

Represented



in their acquisition of



and in obtaining a Senior Secured Credit Facility

RECAPITALIZATION

Represented



in a recapitalization led by Kayne Anderson Private Investors II, L.P. and on related corporate and intellectual property matters

DEBT FINANCING

Represented



in obtaining a Senior Secured Credit Facility with Union Bank of California

JOINT VENTURE

Represented

Houk Development Company

with formation of Joint Venture to purchase Variety Arts Theater from Anschutz Entertainment Group

LICENSING

Represented



in a licensing transaction with the Elvis Presley estate in relation to the play "All Shook Up"

INTELLECTUAL PROPERTY

Represented



as special intellectual property counsel relative to social networking website

CORPORATE COUNSEL

Represented



as primary outside corporate counsel

CORPORATE COUNSEL

Represented



as primary outside corporate counsel

MANUFACTURING IN MEXICO

Represented



in the establishment of a manufacturing facility in Mexico

RECAPITALIZATION

Represented Ryan's Express



in its recapitalization led by Century Park Capital Partners